

Senior Manager - Procurement Consulting

Strategy Consulting, Sourcing & Procurement at Sourcing Champions

Please note:

- *Preferred start date: April 2024*
- *Only applications including CV and motivation letter will be considered*
- *This role requires fluency in verbal & written English*
- *Please only apply if you are legally allowed to work in The Netherlands (We are not able to apply for work permit/visas).*

Senior Manager - Procurement Consulting

Are you our next Sourcing Champion?

Join as a Senior Manager- Strategy Consultant with significant procurement experience (8-10 years) an exciting scale up company, ready for the next phase of growth. We are truly an enthusiastic procurement consulting team. Our vision and growth are built on entrepreneurship and people. We want to transform Sourcing & Procurement into a real competitive advantage – Join us now!

What we offer:

- A very broad and challenging role, ranging from strategy consulting to commerce/ negotiations up to transformation.
- Champion digital procurement, utilizing multiple best-of-breed procurement solutions.
- Transform global sourcing and procurement to be a real competitive advantage for midsize and large companies.
- Global scope.
- Work / life balance.
- Lots of freedom to act, to enrich the company with new ideas, and support our growth journey.
- Great office location at the Amstel River in Amsterdam.

About Sourcing Champions:

Sourcing Champions is a boutique “next level” procurement consulting firm in Global Sourcing & Procurement. We combine strategy consulting and digital technology to deliver maximum value. Sourcing Champions offers boost programs focusing on strategy, transformation & digitalisation, sustainability & risk, strategic sourcing & cost reduction. We partner with multinational midsize and large corporations on a European and global scale.

We are seeking to add a Senior manager - Strategy Consultant (Based in Amsterdam) with senior procurement experience (8-10 years) to our team. You will be immersed in different transformation projects across The Netherlands, Belgium and Germany and other countries in Europe and global. You will be expected to lead complex Sourcing & Procurement projects and teams. Our team of consultants and experts work together to develop and implement sourcing strategies that solve our client’s most critical problems.

What we expect:

- MSc / MBA in Business Administration or Economics.
- 8-10 years of work experience in Sourcing & Procurement management in industries and / or consultancy.
- Passionate about commerce, strategy and driving transformational change in organizations.
- Strong capabilities in Sourcing & Procurement, like category strategy & management, tender processes, negotiations, driving complex procurement projects, contract management.
- Experience in category management of direct and/or indirect categories.
- Strong people skills and the ability to engage at all levels of the client's organization (from Board of Management to all operational levels including interacting and teaming up with other key functions like R&D, Engineering, operations, management).
- Team leadership skills to lead and coach team of consultants.
- Strong communicator with exceptional verbal, written, and presentation skills.
- Strong project management & change management skills. Organised and deadline driven.
- Self-starter with the ability to adapt, improvise and problem solve, thrives in a dynamic and changing scale up environment.
- Experience in supporting proposal/pitch preparation and business development activities is a plus.
- Strong analytical skills.
- Digitalisation experience in Source to Contract suites like SAP Ariba, Coupa, Ivalua
- Advanced Microsoft Office (especially PPT & Excel) are a must.
- With Initiative, driven, entrepreneurial and creativity, working well both on your own as in a team context.
- Respectful towards client cultures, paradigms, and perspectives.
- Ability to influence others through your written or verbal communication.
- Fluency in English required (Dutch or German is a plus)

Please send your CV and motivation letter to:

Robert Waalder, Founder & Managing Director

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